The subtle changes of the four seasons were marked at Crystal Cove State Park by the many accomplishments of 2018. Two million visitors left the hustle and bustle of everyday life behind to come to Crystal Cove State Park to absorb the majestic beauty of the coastline and vastness of the ocean's panoramic views and changing scenes. The winter rains cast a quiet time from a visitor perspective, but the patter of rain drops catalyzed life back into the plants throughout the Park. Spring's blooming blossoms and flowers were accompanied by thousands of students who participated in our outdoor classroom and laboratory, either in the Michael and Tricia Beres Environmental Study Loop within Moro Canyon or out on the ocean in the Crystal Cove State Marine Conservation Area, just offshore from our 3.2 miles of pristine coastline. Summer brought visitors in droves, as some chose to participate in all the recreational activities Crystal Cove State Park has to offer, while others spent a lazy day in the sun making lifetime memories with friends and family. The fall's strong tides and waves took away the built-up sand the gentler summer waves had deposited on the beach, exposing sea glass for the most avid hunter to locate. Through the year, our Wednesday community events remained open to all, providing classes on sea glass jewelry making, environmental science activities, and tide pool tours to further the knowledge of this natural resource we are so lucky to have and cherish in our own backyard.

As the organization working in partnership with California State Parks, we are the ambassadors that re-invest your donations directly into the Park and our educational programs. Crystal Cove Conservancy ensures your dollars are put to good use as we focus on the education, preservation and conservation of this precious resource.

It's the support from all of you – our members and neighbors and friends – that has transformed Crystal Cove's sepia-toned history into something bright and vivid that matters even more today. Still Orange County's best-kept secret, Crystal Cove State Park has now become our biggest outdoor classroom, with thousands of students from dozens of schools across Southern California visiting each year. As these students step off their school bus, they step into the shoes of ecologists, environmental scientists and marine biologists. They send underwater cameras down to explore the depths of our State Marine Conservation Area, puzzle over problems in the living laboratory of our backcountry, and realize that this special place belongs to them, too.

So, whether you love the historic cottages that colorfully dot the coastline, the numerous recreational opportunities, the undeveloped shoreline, or the educational programming that inspires a new generation of leaders, Crystal Cove has it all and remains a special place to all of us.

Sincerely,

Alix Dunn
President & CEO
Crystal Cove Conservancy and Crystal Cove Management Company
Our Mission...
As the nonprofit partner of Crystal Cove State Park, Crystal Cove Conservancy is committed to supporting important preservation, education and conservation initiatives that will cultivate our future environmental leaders and ensure that Crystal Cove, and all places like it, live on for generations.

Preservation
Crystal Cove State Park is one of Orange County's most iconic destinations, giving visitors a glimpse into the past of simpler times along California's coast. Crystal Cove Beach Cottages remain an extremely coveted destination due to their nature as a low-cost, affordable accommodation. This year, over 21,000 visitors were able to enjoy sun, salt air and family by staying overnight in one of the 24 charming historic cottages.

Conservation
This past year, Crystal Cove Conservancy partnered with UC Irvine, State Park natural resource managers, committed volunteers, and thousands of local students to support conservation and restoration efforts in Crystal Cove State Park. One of our most important and unique partners were the 600 fifth grade students who took part in Project CRYSTAL, which immersed them in investigating how best to protect Crystal Cove State Park’s Moro Canyon. Participating students helped to restore an acre of land near the Michael & Tricia Berns Environmental Study Loop, while collecting data and analyzing which restoration strategies are the most effective. Findings from student-collected data have helped us develop new knowledge about restoration that can be applied throughout our park and other open spaces.

Crystal Cove Conservancy also supported Crystal Cove State Park’s conservation efforts through several wildlife monitoring projects. This year, butterfly monitoring volunteers spent over 120 hours hiking along transects in Moro Canyon as they identified and counted native butterflies, an important indicator of ecosystem health. Students from Orange Coast College also partnered with The Conservancy to bring a county-wide owl limpet monitoring program to Crystal Cove State Park’s tidepools. By tracking how populations of different species are changing over time, we can help understand how Crystal Cove State Park’s ecosystems may be impacted by future environmental changes.

The Conservancy’s Heritage Legacy Project for California represents the final phase needed to complete our vision for Crystal Cove State Park, resulting in the restoration of the remaining 17 historic cottages along the Historic District’s North Beach. When remaining funds are raised and the project is completed, it will double overnight occupancy at the park, resulting in an additional 22,000 nights available to the public. This project will provide funding for a sustainable future for Crystal Cove State Park and Crystal Cove’s Historic District.

Education
Over 2,400 high school and junior high school students ventured aboard fishing vessels this past school year to explore and study Crystal Cove’s State Marine Conservation Area. Many had the opportunity to witness the blow of a gray whale or enjoy common dolphin frolic alongside the boat. They were all able to take part in scientific monitoring by testing the ocean’s water quality, using underwater cameras to study local fish species, and collecting and identifying plankton samples under a microscope. For some of those students, this field trip had a lasting impact. One student told us in a post-program survey that “having this cool experience inspired me to want to go into environmental science.” He was not alone. One third of the students who participated in our post-program assessments indicated that the Marine Protected Area Science Cruise program had impacted their future career choice or made them more interested in considering a career in science.

Because of supporters like you, 63% of our students came from Title 1 and underserved schools in Santa Ana, Anaheim, Costa Mesa, Placentia, and other local cities. Teachers commonly tell us that without the scholarship support we provide, they would be unable to bring their students to participate in these life-changing programs.

Art in the Park
Preserving the spirit of the past is an important part of Crystal Cove Conservancy’s mission. Along with the charming overnight cottage rentals, The Conservancy is committed to keeping Crystal Cove State Park’s rich history of plein air art alive. Artists, including those from the famous colony in Laguna Beach, were among the very first visitors to Crystal Cove in the early twentieth century. Early impressionist painters helped to document the landscape for the joy and education of future generations.

This year, The Conservancy carried on Crystal Cove’s artistic traditions by hosting plein air painting classes for a record-breaking 180 participants and partnering with Crystal Cove State Park to host our second annual Art in the Park spring event. Forty local artists also participated in two art shows put on by The Conservancy’s Park Interpretive Store & Gallery, raising over $14,000 to support our mission. Through this work, new generations are discovering the importance of capturing the beauty of Crystal Cove onto canvas.

Accessibility
Our state parks belong to all Californians. Crystal Cove Conservancy is committed to ensuring that everyone, even non-traditional park visitors, have access to the beauty and charm of Crystal Cove. In 2018, we helped to bring low-vision senior groups to Crystal Cove’s Historic District, exploring the area’s charm through touch, sound and feel. We also continued our commitment to make the Park accessible to low-income and underserved youth, partnering with State Park staff and the Santa Ana Police Athletic and Activity League to bring 100 at-risk youth from Santa Ana to spend a week at the beach during Camp Cove.

Our Impact on Learners

<table>
<thead>
<tr>
<th>Percentage of high school students</th>
<th>Who said the program influenced their career or college choices</th>
<th>32.5%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Who thought that science was interesting after participating</td>
<td>95%</td>
<td></td>
</tr>
<tr>
<td>Who said this was their first time to take part in real science</td>
<td>75%</td>
<td></td>
</tr>
</tbody>
</table>

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<td></td>
</tr>
</tbody>
</table>
## Consolidated Statement of Financial Position

**June 30, 2018**

### ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$961,895</td>
</tr>
<tr>
<td>Investments in U.S. treasury bills</td>
<td>$5,802,957</td>
</tr>
<tr>
<td>Accounts and pledges receivable</td>
<td>$195,123</td>
</tr>
<tr>
<td>Inventory</td>
<td>$41,908</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>$2,332,150</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>$51,318</td>
</tr>
<tr>
<td>Endowment investments</td>
<td>$633,040</td>
</tr>
</tbody>
</table>

**TOTAL ASSETS** $10,018,391

### LIABILITIES AND NET ASSETS

### LIABILITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$542,576</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>$880,198</td>
</tr>
</tbody>
</table>

**TOTAL LIABILITIES** $1,422,774

### COMMITMENTS AND CONTINGENCIES

### NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td></td>
</tr>
<tr>
<td>Board-designated for restoration activities</td>
<td>$52,462</td>
</tr>
<tr>
<td>Board-designated endowment</td>
<td>$65,824</td>
</tr>
<tr>
<td>Undesignated</td>
<td>$2,556,316</td>
</tr>
</tbody>
</table>

**TOTAL UNRESTRICTED** $2,674,622

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Temporarily restricted</td>
<td>$5,920,995</td>
</tr>
</tbody>
</table>

**TOTAL TEMPORARILY RESTRICTED** $5,920,995

**TOTAL LIABILITIES AND NET ASSETS** $10,018,391

## Statement of Activities

For the year ending June 30, 2018

### Revenue and support:

<table>
<thead>
<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pledges and contributions</td>
<td>$326,553</td>
<td>$200,297</td>
<td>$526,850</td>
</tr>
<tr>
<td>Special events</td>
<td>$332,398</td>
<td>$328,179</td>
<td>$660,577</td>
</tr>
<tr>
<td>Memberships</td>
<td>$107,532</td>
<td></td>
<td>$107,532</td>
</tr>
<tr>
<td>Interpretive store revenue, net of cost of goods</td>
<td>$288,091</td>
<td></td>
<td>$288,091</td>
</tr>
<tr>
<td>Cottage rental income</td>
<td>$1,307,462</td>
<td></td>
<td>$1,307,462</td>
</tr>
<tr>
<td>Concessionaire income</td>
<td>$1,474,310</td>
<td></td>
<td>$1,474,310</td>
</tr>
<tr>
<td>Investment income, net</td>
<td>$60,872</td>
<td>$31,463</td>
<td>$92,335</td>
</tr>
<tr>
<td>Other income</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>In-kind contributed services</td>
<td>$272,745</td>
<td>-</td>
<td>$272,745</td>
</tr>
<tr>
<td>Net assets released from restriction</td>
<td>$1,546,425</td>
<td>($1,546,425)</td>
<td>-</td>
</tr>
</tbody>
</table>

**TOTAL REVENUE AND SUPPORT** $5,716,388 ($986,486) $4,729,902

### Expenses:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td></td>
</tr>
<tr>
<td>Concessionaire activities</td>
<td>$1,897,707</td>
</tr>
<tr>
<td>Interpretive activities</td>
<td>$695,152</td>
</tr>
<tr>
<td>Restoration activities</td>
<td>$1,116,604</td>
</tr>
<tr>
<td>Cottage operations</td>
<td>$1,105,599</td>
</tr>
</tbody>
</table>

**TOTAL PROGRAM EXPENSES** $4,815,602

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative</td>
<td>$295,946</td>
</tr>
<tr>
<td>Fundraising expenses</td>
<td>$808,541</td>
</tr>
</tbody>
</table>

**TOTAL EXPENSES** $1,104,487

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in net assets</td>
<td>($203,161)</td>
</tr>
</tbody>
</table>

**CHANGE IN NET ASSETS** ($203,161) ($986,486) ($1,189,647)

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets, beginning of year</td>
<td>$2,877,783</td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td>$2,674,622</td>
</tr>
</tbody>
</table>

**NET ASSETS, END OF YEAR** $2,674,622 ($5,920,995) $8,595,617

**TOTAL LIABILITIES AND NET ASSETS** $10,018,391

Footnote: The decrease in net assets for the year was due to spending down dollars raised in previous years to prepare for restoration of the North Beach Cottages.
At Crystal Cove Conservancy we are committed to using funds responsibly.

**Allocation of Our Expenses**

- **81 cents** goes to Educational and Interpretive Programming
- **14 cents** goes to Fundraising
- **5 cents** goes to Management and General Expenses

The national benchmark is 75% for Programming.

We are putting your hard earned dollars to good use!

- Educational & Interpretive Programming
- Fundraising
- Management & General Expenses

What this means is for every dollar spent:

- 81 cents go to Educational and Interpretive Programming
- 14 cents go to Fundraising
- 5 cents go to Management and General Expenses

In January of this year we launched a capital campaign to restore the final 17 cottages on the North Beach. This Heritage Legacy Project for California is the final phase that completes our long-awaited vision of a preserved Crystal Cove State Park and creates a sustainable future for the Park. On October 1, 2018 we reached an important milestone in the campaign achieving a halfway point - $19M – in donations and pledges.

As a result, we will be embarking on a two-year infrastructure and site preparation construction project of the North Beach. In the coming two years we will continue our fundraising initiatives to complete the goal to raise another $19M for the historic preservation of the 17 cottages.

As founding supporters of the Heritage Legacy Project for California we are pleased to acknowledge gifts over $25,000 from the following:

**North Beach Pledges & Donations Through 10/1/18**

Anonymous  
California Coastal Commission  
Eva and Doug Le Bon  
WWW Foundation - In honor of M.H. Whittier  
City of Newport Beach  
Teddie Ray and Michael Ray Family  
Bonnie Gregory, BM Gregory Charitable Foundation  
Laura Davick  
Lori and Harley Bassman  
Jeffrey and Paula Cole  
Stella Hiatt  
Anonymous  
Gavin and Kerry Herbert  
James J. Moloney and Erin C. Walsh-Moloney  
Mike and Linda Mussalleem  
Pacific Life Foundation  
Steen Family  
Glenn Bozarth  
Richard and Jody Swinney  
Christine L. Carr - In honor of Larry B. Porter  
Pierre and Judy d’Albert  
Pat and Bonnie Fuscoe  
Dan and Rosalie Gee  
Patty and Greg Penske Family  
Sheets, Paquette & Wu Dental Practice  
Ann and Eric Smyth  
Jennifer Steele and Jay Bauer - In memory of Vivian Vance Taft  
Laura Tarbox

**Planned/Estate Giving**

Laura Davick  
Doug Grossman  
Carol Fallon  
Judith d’Albert  
Eric Steen

Artist Renderings by Kevin Davidson

crystalcove.org
THANK YOU TO OUR DONORS
July 1, 2017 - June 30, 2018

Lifeline Giving
Donors who have given $2,000 or more in their lifetime are listed with their cumulative giving totals.

$1 Million and Above
Anonymous
Michael and Tricia Berns
California Coastal Commission
Keith C. Cultural and Historical Endowment
California State Coastal Conservancy
$500,000 - $999,000
Anonymous
Donors who have given $25,000 or their cumulative giving totals.

Lifetime Giving
Donors who have given $25,000 or more in their lifetime are listed with their cumulative giving totals.

$50,000 - $999,000
Annenberg Foundation
Anonymous
Arnold and Mabel Beckman Foundation
California State Parks Foundation
Paula and Jeff Cole
Coral Sands
Crystal Cove Beach Cottages
Gifford Foundation
Giant Foundation
Marriott’s Newport Coast Villas
Mara and Keith Murray
REI Resources Legacy Fund Foundation
Joan Irvine Smith
LeTourneau and O’CEANA
Ueberroth Family Foundation
Dr. Tom Wang
Wendover, Foster, and McAnulty Foundation
Nancy and Am Youngman

$25,000 - $49,000
Wylie and Betty Atkin
Allergan Foundation
William and Angela Ashmore
Jay Bauer and Jennifer Stevie
Al Bennett and Rudi Berkelhammer
Rick and Diana Bourdoff
Canyon Ranch
Christine Carr
Yuen and Ray Chu
Vicki Clark
Joaic A. Collazo
Confidence Foundation
Mary and Mark Doyle
Expedia Group Lodging
Partners in Service
Barbara Ferguson
Maria Filippov
Fusion Engineering, Inc.
Rosalie and Dan Gee
Angela and Ed Geffen
Mai and Ralph Grippo
Carl Hill
Jackson Lewis P.C.
Joan Irvine Smith & Athalé R. Clarke Foundation
Cheryl and Mark Lee
Susie and Bob McIntosh
Gail and Joseph Mascone
Pacific Life Foundation
Christine Pappas and Hugh Bradly
Michael Ray
Teddy Ray
Schlinger Family Foundation
Juliet and Eric Smith
Southern California Edison
Richard and Joye Swinney
Laura Tanox
Shelley Thaven
Wells Fargo Foundation
Walt Family Fund
Ellen Wrigge
Young’s Market Company

Annual Giving
$10,000 to $24,999
Lori and Harley Bassman
Capital Group/Capital Group Co.
Charitable Foundation
Charles Schwab
City of Newport Beach
Paula and Jeff Cole
Contrarian Group, Inc.
Croul Foundation Family
Crystal Cove Beach Cottages
Elit Island Resorts
Farmers & Merchants
Freemod Media LLC
Kari and Mike Gottfriedson
Bonnie Gregory
Stephanie and Ken Grody
Habeg Family Foundation
Hilary Kaye, HKA, Inc.
Marketing Communications
Helen and Van Holland
Nara and Keith Murray
Orange County Community Foundation
Reid’s Gardens
Samuel Foundation
Ueberroth Family Foundation
Western Digital Organization
Winchester Family Foundation

$5,000 to $9,999
Wylie and Betty Atkin
Allergan Foundation
Allan Bennett and Rudi Berkelhammer
Rick and Diane Bourdoff

$1,000 - $4,999
Wylie and Betty Atkin
Allergan Foundation

$500 - $999
Wylie and Betty Atkin
Allergan Foundation

Dear Crystal Cove Conservancy,

Thank you so much for funding and allowing us to go on this wonderful trip. We learned so much about our special plant & fish and wildlife. We are all excited to apply our newfound knowledge and conservation of coastal habitats.

Sincere Thanks,

Teddy Ray

Wendy and Fred Salter
Susan Tate
Weinert Foundation
ON THE HORIZON

Seventeen cottages sit within the Historic District’s North Beach awaiting restoration. Crystal Cove Conservancy turned to the community and raised $19M to start the infrastructure renovations. $19M is still needed to complete the historic restoration of these beloved gems, completing the vision of a sustainable Crystal Cove State Park, full public access, twice the affordable overnight stays and educational programs just steps from the ocean.