<table>
<thead>
<tr>
<th><strong>BY THE NUMBERS</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1,150 ACRES IN THE CRYSTAL COVE STATE MARINE CONSERVATION AREA</td>
<td>2,400 PROTECTED ACRES IN CRYSTAL COVE STATE PARK’S BACKCOUNTRY</td>
</tr>
<tr>
<td>3.2 MILES OF PROTECTED COASTLINE</td>
<td>46 COTTAGES PLACED ON THE NATIONAL REGISTER OF HISTORIC PLACES</td>
</tr>
<tr>
<td>17 COTTAGES LEFT TO BE RESTORED</td>
<td></td>
</tr>
<tr>
<td>STUDENTS PARTICIPATING IN CRYSTAL COVE CONSERVANCY’S EDUCATIONAL PROGRAMS IN 2017</td>
<td>4,500</td>
</tr>
<tr>
<td>PROPORTION OF STUDENTS FROM UNDERSERVED TITLE I SCHOOLS</td>
<td>63%</td>
</tr>
<tr>
<td>NUMBER OF FIELD TRIPS ON THE WATER IN THE MARINE CONSERVATION AREA OR IN THE BERNS ENVIRONMENTAL STUDY LOOP</td>
<td>100</td>
</tr>
<tr>
<td>NUMBER OF PARTICIPATING SCHOOLS</td>
<td>46</td>
</tr>
<tr>
<td>INCREASE IN PARTICIPATION IN EDUCATION PROGRAMS FROM THE PRIOR YEAR</td>
<td>36%</td>
</tr>
<tr>
<td>STUDENTS WHO HAVE TAKEN PART IN CRYSTAL COVE CONSERVANCY’S EDUCATIONAL PROGRAMS SINCE 2009</td>
<td>15,000</td>
</tr>
<tr>
<td>$1,200,487 INVESTED IN IMPROVEMENTS AND MAINTENANCE WITHIN CRYSTAL COVE STATE PARK’S HISTORIC DISTRICT THIS YEAR</td>
<td></td>
</tr>
<tr>
<td>MORE THAN 2,000,000 ANNUAL VISITORS TO CRYSTAL COVE STATE PARK</td>
<td></td>
</tr>
</tbody>
</table>
There is something timeless about a visit to Crystal Cove. It’s easy to forget the worries of daily life when you’re strolling along the sand near a hillside speckled with brightly colored cottages, or standing at the crest of a trail and gazing across the green and golden landscape to spot a glimpse of ocean blue in the distance.

Our supporters and friends all recognize that as much as we love the captivating stories of Crystal Cove’s history, we also know the allure still holds today to inspire and enlighten. We love Crystal Cove State Park because of what it means to us, and we work diligently to preserve it so that others may fall in love with it, too.

In many ways, 2017 was a milestone year for our organization. In March, the California Coastal Commission unanimously voted to approve our coastal development permit, opening the door for the last stretch of cottages along the North Beach to be restored. In May, we transitioned to our new name, Crystal Cove Conservancy. Our new look and new website paved the way for us to take on new and bold initiatives, as we continue our mission of education, preservation, and conservation at Crystal Cove State Park.

Our educational programs, which take students from the classroom to the coast and out on a research vessel, also have grown significantly in the past year. Over 4,500 students took part in our programs this year – a 36% increase over 2016. Because of our shared vision to educate the next generation and your generosity in making it happen, we have brought students from as far away as Victorville and San Bernardino to contribute to science research at Crystal Cove State Park.

Our students today will be the decision makers of tomorrow. Together in Orange County’s biggest outdoor classroom, we are inspiring a generation of scientists, engineers, and mathematicians.

Since Laura Davick founded our organization in 1999, Crystal Cove Conservancy has worked to restore and protect Crystal Cove State Park’s Historic District, backcountry trails, and 3.2 miles of protected coastline. As we’ve begun to plan our fundraising campaign to restore the North Beach cottages, we know our work is far from complete. Together, we are building a fully sustainable Crystal Cove State Park, which will advance education for generations to come.

Sincerely,

Alix Hobbs
President & CEO
Crystal Cove Conservancy and
Crystal Cove Management Company
STEPPING BACK INTO TIME...

Preservation

Weathered by time, the last remaining unrestored cottages on the North Beach had a glimmer of hopeful sunshine on March 8, 2017. Coastal permits granted by the California Coastal Commission were finally obtained after four years of the application process. One of the most often asked questions here at Crystal Cove State Park is, “When will the last 17 cottages on the North Beach be restored?” The answer is simple: once we have successfully raised the funds, then the overnight rental opportunities and education programs will double, and Crystal Cove State Park will be fully sustainable.

The North Beach cottage restoration has now become an important preservation initiative within our reach.

Much progress on planning and early capital campaign development was achieved in 2017, although one may not realize that from looking at the fenced-off cottages on the sand.

Please see the insert for more about the restoration of the North Beach cottages and how your family can help.

Art at the Cove

Crystal Cove’s natural beauty has inspired artists for over a century. Today, local artists and art enthusiasts help to preserve the Cove’s timeless charm for future generations through the Park Interpretive Store and Gallery’s plein air art program. Painting sales raised over $45,000 in 2017, of which nearly half went directly to supporting Crystal Cove Conservancy’s mission.

Crystal Cove Conservancy is also dedicated to keeping Crystal Cove’s long tradition of outdoor art alive through public events such as plein air painting classes, art shows, and seasonal bazaars. In April 2017, The Conservancy and Crystal Cove State Park partnered to run our first annual Art in the Park Celebration during The Conservancy’s spring art show. Hundreds of visitors joined more than 70 plein air painters, musicians, writers, and storytellers to celebrate the enduring connection between art and nature.

TOP LEFT: A peek inside unrestored Cottage #4, circa 1930.
BOTTOM LEFT: Family curious about unrestored cottages at North Beach.
ABOVE: Painters of all ages take part in The Conservancy’s Family Plein Air Exploration workshop.
...AND INSPIRING THE FUTURE.

**Education**

This past spring, fifth grade students from a Title I school in Placentia visited the Michael & Tricia Berns Environmental Study Loop in Moro Canyon. They couldn’t contain their excitement as they hiked down the trails, marveling at the plants all around them and squealing when they spotted the “poof” of a whale far away at sea. Later that morning, they took a quiet moment in a clearing to reflect on what they’d seen so far. “Crystal Cove is the lungs of the world,” wrote one boy.

The generosity of our supporters helped us bring a record-breaking 4,500 students from across Southern California to Crystal Cove State Park. For many, it was their first time experiencing science in a classroom without walls. By immersing so many students in solving real-world problems at Crystal Cove State Park today, we know that we are inspiring the marine biologists and environmental scientists of the future.

**Conservation**

Crystal Cove Conservancy helps protect Crystal Cove State Park through our collaborative approach to conservation, which includes raising funds for park projects and partnering to develop citizen science projects that can address management questions. In 2017, The Conservancy launched a new butterfly monitoring program, which tracks the presence of butterflies – an important indicator species – near restoration sites in Moro Canyon. The Conservancy also partnered with faculty, staff, and undergraduate interns from UC Irvine’s Center for Environmental Biology to investigate the best strategies for restoring coastal sage scrub, an important habitat in Crystal Cove State Park.

LEFT: High school students help The Conservancy monitor the Crystal Cove State Marine Conservation Area.

ABOVE: Volunteers and students help monitor butterflies in Crystal Cove State Park.

BELOW: The Conservancy’s beach wheelchairs help make the beach accessible to all.

**Accessibility**

At its heart, Crystal Cove Conservancy’s mission focuses on increasing access to one of California’s greatest treasures. In 2017, we heard from dozens of visitors who planned their trips to Crystal Cove State Park specifically because of our beach wheelchairs, which The Conservancy secured funds from the California Coastal Commission to make available to disabled guests. We also worked to make the Park accessible to underserved and low-income youth. This included 100 campers from the Santa Ana Police Athletic & Activity League, who got to spend a week at the beach during Camp Cove in August 2017. As one camper put it, “Camp Cove is the best part of summer.”

crystalcove.org
THANK YOU TO OUR DONORS

Your generosity is making a difference in the lives of those we serve.

Lifetime Giving
Donors who have given $25,000 or more in their lifetime are listed with their cumulative giving totals.

$1 Million and Above
Anonymous
Michael and Tricia Berns
California Coastal Commission
California Cultural and Historical Endowment
California State Coastal Conservancy

$250,000-499,999
Louise G. Brigham
Laura Davick
HKA, Inc. Marketing
Communications
Doug and Eva Le Bon
Massen Greene Foundation
Samueli Foundation
The Beachcomber Café
The Resort at Pelican Hill
University of California, Irvine

$100,000-249,999
Anonymous
Rick Aversano
Jose A. Collazo
Joan Irvine Smith & Athalie R. Clarke Foundation
Montage Laguna Beach
Mike and Linda Mussallem
Tricia Nichols
Wendy and Fred Salter
Susan Tate
Weingart Foundation

$50,000-99,999
Annenberg Foundation
Arnold and Mabel Beckman Foundation
California State Parks Foundation
Capital Group Charitable Foundation
City of Newport Beach
COAST Magazine
Crystal Cove Beach Cottages
Cygnus Foundation
Firebrand Media LLC
Hexagon Family Foundation
Stella Hiatt
Joan Irvine Smith
Mara and Keith Murray
Teddie Ray
REI
Resources Legacy Fund Foundation
Roger’s Gardens
Tourbillion and Omega US
Ueberroth Family Foundation
Tammy Wong, Fostering Executive Leadership
Nancy and Art Youngman

$25,000-49,999
Wylie and Bette Aitken
Allergan Foundation
Anonymous
Bill and Angela Ashmore
Lori and Harley Bassman
Rick and Dianna Boufford
Christine Carr
Paula and Jeff Cole

Comerica Private Banking
Cox Cares
Croul Family Foundation
Diana and Gareth Evans
First Foundation Bank
Pat and Bonnie Fuscoe
Rosallie and Dan Gee
Bonnie Gregory
Bert Gross, LEAF, Inc.
Jackson Lewis P.C.
Barbara and Greg MacGillivray
One World One Ocean
Marriott’s Newport Coast Villas
Jeri and Danny McKenna
Mikimoto America
Miller Environmental, Inc.
Neilman Marcus
Sonja and Victor Nichols
Annette and Bucky Oltmans
PBS SoCal
Southern California Edison
Jennifer Steele and Jay Bauer
Laura Tarbox
Shelley Thunen and E.J. Southard
Wells Fargo
Ellen Wragge

Annual Giving

$10,000-24,999
Anonymous
AI Bennett and Rudi Berkelhamer
Farmers & Merchants Bank
Kenneth A. Lester Family Foundation
Western Digital Foundation
Sharon and Greg Wohl

$5,000-9,999
Caribou Industries
Contrarian Group, Inc.
Spencer and Susan Croul
Expedia Inc.
Barbara Ferguson
Angela and Ed Grasso
Lisa and Thomas Harrison
Alix Hobbs
Holly and Mark Kerslake
Bertie Lowenstein
Erin and James Moloney
Christyne and Bob Olson
Opus Community Foundation
Pacific Life Foundation
Alvin Pappas and Hugh Bradley
Michael Ray
Shlunger Family Foundation
Julie Vint

$2,500-4,999
Keith Curri
Michelle and Tim Dean
Sherry and Warren Fix
Susan Gotschall and John Garcia
Karen and Mike Gottfredson
Stephanie and Ken Grody
Gail Haft

Chet and Amy Harrison
Amanda and Bob Hogan
Jody and Craig Johnson
Pat and Dave Lamb
Patricia Langner
Julie Laughton
LITTLE Diversified Architectural Consulting
Jenny and William O’Neill
Mark Puente
Janet and Walkie Ray
Ann and Eric Smyth
Elizabeth Swingrover
Jill Johnson-Tucker and Larry Tucker

$1,000-2,499
Jill Adams
Leslie and Terry Adams
Meriam Braselle
James T. Caillouette and Gabrielle White
Erin and Scott Capobianco
Phillip Capriccio
Anita Carr
Tim and Rosalind Casey
Joyce and Joe Cylwik
Carol and Dell DeRevere
Catherine and James Emmi
Far West Capital, Inc.
Tina and Les Fields
Kristine Floyd
Patty and Tim Fogarty
Patti and Paul Gallagher
Malia and Ralph Grippo
Barbara Hamkalo
Jane and Joe Hanauer
Gavin and Kerry Herbert
Miriam Horowitz
Irvine Museum
Marcia and Hank Lawson
Donna and Wayne Leicht, KRISTALLE
Debbie Lewis
Phyllis Lowe
Lisa and Josh Martin
Harry Mirchandaney and Indrani Saha
Mary Nord
Cindy and John Olivier
Brian O’Toole
Grace Pak and Dr. Lincoln Yee
Wayne and Karen Pinnell
Stephanie Quesada and Vince Jackson
Joni Ravenna
Christine and Gerald Scheck
Bill Schenker and Talya Nevo-Hacohen
Kevin Shepherd and Cindy Otto
Beth and Tim Shields
SOKA University
Eric and Karen Steen
Karen E. Steen
Steve and Desiree Ralph
Family Foundation
Jerry and Daniel Sutton
Susan and Tom Tomlinson
Jennifer Van Bergh
Jamie Welsh
Crystal Cove Conservancy raises funds through memberships, grants and our annual Soirée to provide educational programs in environmental science and marine biology. Our programs aspire to spark students’ interest and provide a unique, immersive learning experience for underserved schools in Orange County and beyond.

Crystal Cove Conservancy employs a public private partnership at Crystal Cove State Park that re-invests a portion of the cottage rental and concession revenue back into multiple park projects each year through our subsidiary, Crystal Cove Management Company. Last year, improvements and maintenance within Crystal Cove State Park’s Historic District totaled $1,200,487.

### TOTAL REVENUE

$1,956,916

- **37%** Contributions and Memberships
  - $728,775
- **44%** Special Events
  - $855,231
- **13%** Retail Sales
  - $263,595
- **6%** Interest Income
  - $109,315

### TOTAL EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Expenses</td>
<td>$667,752</td>
</tr>
<tr>
<td>Management General</td>
<td>$321,704</td>
</tr>
<tr>
<td>Partnership Development &amp; Fundraising</td>
<td>$849,997</td>
</tr>
<tr>
<td>Total</td>
<td>$1,839,453</td>
</tr>
</tbody>
</table>
THE NORTH BEACH

Seventeen unrestored cottages on the North Beach at sunset. Now that permits have been acquired (March 2017), Crystal Cove Conservancy turns to the community to fundraise for restoration and infrastructure build, helping us to achieve twice the amount of affordable overnight stays and educational programs just steps from the ocean.